



GIFT ACCEPTANCE POLICY

White Heron Theatre Company solicits and accepts gifts for purposes that will help the organization further and fulfill its mission. The following policies and guidelines govern acceptance of gifts made to White Heron for the benefit of any of its operations, programs or services.

Gifts Generally Accepted Without Review

Cash. Cash gifts are acceptable in any form, including by check, money order, credit card, or online. Donors wishing to make a gift by credit card must provide the card type (e.g., Visa, Mastercard, American Express), card number, expiration date, card identification number, and name of the card holder as it appears on the credit card.

Marketable Securities. Marketable securities may be transferred electronically to an account maintained at one or more brokerage firms or delivered physically with the transferor's endorsement or signed stock power (with appropriate signature guarantees) attached. All marketable securities will be sold promptly upon receipt unless otherwise directed by White Heron's Board of Trustees. In some cases, marketable securities may be restricted, for example, by applicable securities laws or the terms of the proposed gift; in such instances the decision whether to accept the restricted securities shall be made by the Board of Trustees.

Bequests and Beneficiary Designations under Revocable Trusts, Life Insurance Policies, Commercial Annuities and Retirement Plans. Donors are encouraged to make bequests to White Heron under their wills, and to name White Heron as the beneficiary under trusts, life insurance policies, commercial annuities and retirement plans.

Charitable Remainder Trusts. White Heron will accept designation as a remainder beneficiary of charitable remainder trusts.

Charitable Lead Trusts. White Heron will accept designation as an income beneficiary of charitable lead trusts.

Gifts Accepted Subject to Prior Review

Certain forms of gifts or donated properties may be subject to review by White Heron's Board of Trustees prior to acceptance. Examples of gifts subject to prior review include, but are not limited to:

Tangible Personal Property. The Board of Trustees, in consultation with the Artistic and Managing Directors, shall review and determine whether to accept any gifts of tangible personal property in light of the following considerations: Does the property further the organization's mission? Is the property marketable? Are there any unacceptable restrictions imposed on the property? Are there any carrying costs for the



property for which the organization may be responsible? Is the title/provenance of the property clear?

Life Insurance. White Heron will accept gifts of life insurance where White Heron is named as both beneficiary and irrevocable owner of the insurance policy. The donor must agree to pay, before due, any future premium payments owing on the policy.

Real Estate. All gifts of real estate are subject to review by the Board of Trustees. Prior to acceptance of any gift of real estate other than a personal residence, White Heron may require an initial environmental review by a qualified environmental firm, and in the event that the initial review reveals a potential problem, the organization may retain a qualified environmental firm to conduct an environmental audit. Criteria for acceptance of gifts of real estate include: Is the property useful for the organization's purposes? Is the property readily marketable? Are there covenants, conditions, restrictions, reservations, easements, encumbrances or other limitations associated with the property? Are there carrying costs (including insurance, property taxes, mortgages, notes, or the like) or maintenance expenses associated with the property? Does the environmental review or audit reflect that the property is damaged or otherwise requires remediation?

Use of Legal Counsel

White Heron will seek the advice of legal counsel in matters relating to acceptance of gifts when appropriate. Review by counsel is recommended for:

- A. Gifts of securities that are subject to restrictions or buy-sell agreements.
- B. Documents naming White Heron as trustee or requiring White Heron to act in any fiduciary capacity.
- C. Gifts requiring White Heron to assume financial or other obligations.
- D. Transactions with potential conflicts of interest.
- E. Gifts of property which may be subject to environmental or other regulatory restrictions.

Restrictions on Gifts

White Heron will not accept gifts that (a) would result in a violation of White Heron's corporate charter or by-laws, (b) would result in White Heron losing its status as an IRS 501(c)(3) not-for-profit organization, (c) are too difficult or too expensive to administer in relation to their value, (d) would result in any unacceptable consequences for White Heron, or (e) are for purposes outside White Heron's mission.

Decisions on the restrictive nature of a gift, and its acceptance or refusal, shall be made by the Board of Trustees in consultation with White Heron's Artistic and Managing Directors.