

White Heron Theater Company
Profit & Loss
 January through December 2018

Jan - Dec 18

| | | |
|--|-------------------|---------------------|
| Ordinary Income/Expense | | |
| Income | | |
| 40000 · REVENUE | | |
| 42000 · Earned Revenue | | |
| 42100 · Box Office Income | | 259,626.03 |
| 42110 · Tuitions | | 56,945.00 |
| 42120 · Merchandise & Concession Sales | | 24,193.24 |
| 42140 · Theater Rental Income | | 7,980.00 |
| 42999 · Earned Revenue- Other | | 2,592.00 |
| 47200 · Playbill Advertising Income | | 5,000.00 |
| Total 42000 · Earned Revenue | | 356,336.27 |
| 44000 · Unearned Revenue | | |
| 44100 · Individ, Business Contributions | | |
| 44105 · Individual Contributions | 194,948.92 | |
| 44110 · Business Donations | 16.09 | |
| 44120 · Board Ask | 85,674.00 | |
| 44130 · Heron Society | 37,750.00 | |
| 44140 · Special Events/Gala | 113,400.00 | |
| 44150 · Fall Appeal | 44,957.39 | |
| 44160 · Producer Underwriting | 115,000.00 | |
| 44165 · Co-Producers | 55,000.00 | |
| 44170 · Education Program Donations | 34,350.00 | |
| 44180 · Capital Campaign | 125,000.00 | |
| Total 44100 · Individ, Business Contributions | 806,096.40 | |
| 44190 · Grants | 7,000.00 | |
| Total 44000 · Unearned Revenue | 813,096.40 | |
| Total 40000 · REVENUE | | 1,169,432.67 |
| Total Income | | 1,169,432.67 |
| Gross Profit | | 1,169,432.67 |
| Expense | | |
| 60000 · THEATRICAL & PRODUCTION EXPENSE | | |
| 62000 · Personnel Expense | | |
| 64000 · Contracted Payroll Expense | | |
| 64100 · Salaries & Wages | 127,168.45 | |
| 64200 · Payroll Taxes | 45,763.09 | |
| 64300 · Benefits | 36,573.12 | |
| Total 64000 · Contracted Payroll Expense | 209,504.66 | |
| 66000 · Subcontracted Payroll Expense | | |
| 66100 · Performers | 27,573.10 | |
| 66200 · Designers | 30,500.25 | |
| 66300 · Directors | 15,525.00 | |
| 66600 · Other Tech | 17,485.00 | |
| 66700 · Subcontractor Benefits | 1,840.00 | |
| Total 66000 · Subcontracted Payroll Expense | 92,923.35 | |
| Total 62000 · Personnel Expense | | 302,428.01 |

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02/21/19

Accrual Basis

| | Jan - Dec 18 |
|--|-------------------|
| 68000 · Theatrical & Production Expense | |
| 68100 · Production Housing | 122,678.75 |
| 68200 · Production Travel | 25,306.49 |
| 68300 · Scenic Materials | 22,425.54 |
| 68400 · Licensing & Scripts | 18,274.60 |
| 68500 · Lighting | 23,236.81 |
| 68600 · Sound | 1,084.93 |
| 68700 · Props | 4,049.82 |
| 68800 · Costumes | 7,456.08 |
| 68900 · Production/Cast Party Costs | 3,650.30 |
| 68950 · Tools & Equipment | 5,542.83 |
| 68970 · Studio Rental Expense | 1,108.40 |
| Total 68000 · Theatrical & Production Expense | 234,814.55 |
| Total 60000 · THEATRICAL & PRODUCTION EXPENSE | 537,242.56 |
| 70000 · GENERAL & ADMIN EXPENSE | |
| 72000 · Personnel Expense | |
| 72100 · Salaries & Wages | 191,308.06 |
| 72200 · Payroll Tax | 89,515.85 |
| 72300 · Benefits | 2,118.00 |
| 72400 · Workers Comp Insurance | 2,627.00 |
| 72500 · Payroll Processing Fees | 3,929.12 |
| Total 72000 · Personnel Expense | 289,498.03 |
| 73000 · Travel & Meetings | |
| 73100 · Travel | 14,831.96 |
| 73200 · Meals & Entertainment | 2,652.33 |
| 73400 · Accommodations | 4,121.68 |
| 73500 · Gala Expense | 32,642.83 |
| Total 73000 · Travel & Meetings | 54,248.80 |
| 74000 · Business Expenses | |
| 74100 · Business Registration Fees | 785.12 |
| 74300 · Computer Expense | 1,054.53 |
| 74500 · Subscriptions, Internet Service | 4,579.19 |
| Total 74000 · Business Expenses | 6,418.84 |
| 75000 · Bank Charges | |
| 75100 · Bank service charge | 45.52 |
| 75200 · Credit Card Processing Fees | 14,187.88 |
| Total 75000 · Bank Charges | 14,233.40 |
| 76000 · Contract Services | |
| 76100 · Accounting Fees | 5,280.00 |
| 76200 · Legal Fees | 81,369.70 |
| 76400 · Insurance - Liability, D and O | 30,347.36 |
| Total 76000 · Contract Services | 116,997.06 |
| 77000 · Facilities and Equipment | |
| 77100 · Building Maintenance & Supplies | 22,419.50 |
| 77200 · Utilities | 23,319.54 |
| 77300 · Vehicle Expense | 5,552.45 |
| Total 77000 · Facilities and Equipment | 51,291.49 |

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| 78000 · Printing & Supplies | |
| 78100 · General Printing | 14,508.39 |
| 78200 · Program Printing | 4,979.67 |
| 78300 · Office Supplies & Box Office | 4,303.08 |
| 78400 · Postage & Shipping | 4,405.57 |
| 78500 · Fees- Online Sales | 16,563.31 |
| 78600 · Concessions & Merchandise Costs | 7,686.70 |
| 78650 · Sales & Meals Tax Paid | 1,410.04 |
| 78700 · Box Office Expense- Other | 280.00 |
| Total 78000 · Printing & Supplies | 54,136.76 |
| 79000 · Advertising & Promotion | |
| 79100 · Advertising - Purchased | 20,230.59 |
| 79300 · Advertising & Promotion- Other | 15,000.00 |
| Total 79000 · Advertising & Promotion | 35,230.59 |
| 79500 · Other Expense | |
| 79520 · Interest Expense | 214,110.03 |
| Total 79500 · Other Expense | 214,110.03 |
| Total 70000 · GENERAL & ADMIN EXPENSE | 836,165.00 |
| Total Expense | 1,373,407.56 |
| Net Ordinary Income | -203,974.89 |
| Net Income | -203,974.89 |