

**FY2021
Scenario Comparison
Version C - Approved 11.5.2020**

	ACTUAL FY2019	YTD FY2020	PROJ FY2020	REGULAR SUMMER SEASON INDOORS	SCENARIO #1 FY2021	ONE-PERSON SHOWS WITH 42 AVAILABLE SEATS / MM OUTDOORS (APPROVED SCENARIO)	ONE-PERSON SHOWS WITH 42 AVAILABLE SEATS	NO SUMMER SEASON / PODCASTING / NCC INDOORS	PODCASTING AND VIRTUAL NCC ONLY
	ACTUAL FY2019	YTD FY2020	PROJ FY2020	SCENARIO #1 FY2021	SCENARIO #2 FY2021	SCENARIO #2A FY2021	SCENARIO #3 FY2021	SCENARIO #3A FY2021	
EARNED REVENUE									
Box Office Income	\$ 235,252	\$ 5,985	\$ 5,985	\$ 238,420	\$ 186,420	\$ 113,220	\$ 33,740	\$ -	
Tuitions	\$ 49,750	\$ 26,500	\$ 26,500	\$ 50,000	\$ 50,000	\$ 50,000	\$ 50,000	\$ 50,000	
Merchandise and Concessions	\$ 20,209	\$ 1,684	\$ 1,684	\$ 25,000	\$ 11,000	\$ 5,800	\$ 3,200		
Rental Income	\$ 21,303	\$ (2,350)	\$ (2,350)	\$ 5,000	\$ -	\$ -	\$ -	\$ -	
Playbill Advertising	\$ 9,450	\$ -	\$ -	\$ 7,500	\$ 7,500	\$ 7,500	\$ -	\$ -	
Miscellaneous Earned Income	\$ 2,614	\$ 12	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
TOTAL EARNED INCOME	\$ 338,578	\$ 31,831	\$ 31,819	\$ 325,920	\$ 254,920	\$ 176,520	\$ 86,940	\$ 50,000	
CONTRIBUTED INCOME									
Trustees	\$ 80,000	\$ 53,100	\$ 78,100	\$ 80,290	\$ 80,290	\$ 80,290	\$ 80,290	\$ 80,290	
Individuals	\$ 438,752	\$ 168,922	\$ 255,000	\$ 761,110	\$ 658,120	\$ 562,160	\$ 362,120	\$ 319,180	
Foundation / Government	\$ -	\$ 49,800	\$ 53,800	\$ 26,630	\$ 26,630	\$ 14,130	\$ 9,130	\$ 9,130	
Corporate	\$ 5,095	\$ 1,768	\$ -	\$ 25,000	\$ 16,250	\$ 16,250	\$ 10,000	\$ 10,000	
Special Events	\$ 88,661	\$ -	\$ 50,000	\$ 100,000	\$ 100,000	\$ 100,000	\$ 50,000	\$ 50,000	
Transition Fund / COVID Re-Opening Fund	\$ -	\$ 30,000	\$ 30,000	\$ 13,450	\$ 65,450	\$ 65,450	\$ 13,450	\$ -	
TOTAL CONTRIBUTED INCOME	\$ 612,508	\$ 303,590	\$ 466,900	\$ 1,006,480	\$ 946,740	\$ 838,280	\$ 524,990	\$ 468,600	
TOTAL INCOME	\$ 951,087	\$ 335,421	\$ 498,719	\$ 1,332,400	\$ 1,201,660	\$ 1,014,800	\$ 611,930	\$ 518,600	
EXPENSES									
Theatrical and Production	\$ 338,702	\$ 25,013	\$ 50,000	\$ 541,830	\$ 490,600	\$ 334,840	\$ 90,060	\$ 40,000	
Education	\$ 98,996	\$ 82,176	\$ 85,000	\$ 111,300	\$ 111,300	\$ 111,300	\$ 111,300	\$ 111,300	
Personnel	\$ 174,970	\$ 62,832	\$ 103,870	\$ 204,840	\$ 185,860	\$ 185,860	\$ 117,920	\$ 101,200	
Administrative	\$ 238,076	\$ 143,392	\$ 225,000	\$ 311,150	\$ 270,500	\$ 260,500	\$ 245,750	\$ 240,250	
Interest Expense - EIDL Loan	\$ -	\$ -	\$ -	\$ 3,850	\$ 3,850	\$ 3,850	\$ 3,850	\$ 3,850	
COVID Re-Opening Expenses	\$ -	\$ -	\$ -	\$ 13,450	\$ 13,450	\$ 13,450	\$ 13,450	\$ -	
Advertising and Promotion	\$ 23,513	\$ 989	\$ 2,500	\$ 105,980	\$ 86,100	\$ 65,000	\$ 9,600	\$ 2,000	
Fundraising	\$ 44,140	\$ 6,540	\$ 20,000	\$ 40,000	\$ 40,000	\$ 40,000	\$ 20,000	\$ 20,000	
TOTAL EXPENSES	\$ 918,397	\$ 320,942	\$ 486,370	\$ 1,332,400	\$ 1,201,660	\$ 1,014,800	\$ 611,930	\$ 518,600	
SURPLUS / (LOSS) FROM OPERATING ACTIVITIES	\$ 32,690	\$ 14,479	\$ 12,349	\$ -	\$ -	\$ -	\$ -	\$ -	
Mortgage / Debt Service	\$ (192,633)	\$ (157,609)	\$ (192,633)	\$ (192,633)	\$ (192,633)	\$ (192,632)	\$ (192,633)	\$ (192,632)	
CHANGE IN UNRESTRICTED NET ASSETS (CUNA)	\$ (159,943)	\$ (143,129)	\$ (180,284)	\$ (192,633)	\$ (192,633)	\$ (192,632)	\$ (192,633)	\$ (192,632)	